



# **StrongRootzProject – Enquiry to Delivery Process**

## **Step 1: Initial Enquiry**

A school or organisation contacts StrongRootzProject via:

- Website enquiry form
- Email
- Phone call
- Referral

### **Information gathered:**

- School / organisation name
- Contact person and role
- Year group(s) / key stage
- Brief overview of need (attendance, behaviour, SEMH, exclusion risk, etc.)

## **Step 2: Discovery & Needs Discussion**

A short **initial consultation** (phone or Teams) is arranged.

### **Purpose:**

- Clarify student needs and concerns

- Discuss attendance figures, conduct data, and exclusion risk
- Identify which StrongRootzProject programme is most appropriate
- Confirm delivery options (1 or 2 days per week, programme length)

 *This is not an assessment — it is a professional scoping conversation.*

## Step 3: Programme Recommendation

StrongRootzProject provides:

- Recommended **Programme Outline** (PDF)
- Overview of delivery model
- Expected outcomes aligned to attendance, behaviour, and engagement

This ensures clarity before pricing is discussed.

## Step 4: Price Guide & Costing

The school receives:

- **Price Guide** relevant to the agreed programme
- Clear pricing based on:
  - Programme length
  - Frequency (1 or 2 days per week)
  - Level of support

Any questions or adjustments are discussed at this stage.

## Step 5: Confirmation of Intent

Once the school confirms they wish to proceed:

- Dates and delivery schedule are provisionally agreed
- Programme duration is confirmed
- Start date is identified

## Step 6: Service Agreement Issued

StrongRootzProject sends:

- **Service Agreement (PDF)**
- Programme Outline (final version)

Both parties must:

- Review the agreement
- Sign the agreement
- Return signed copies

 *Delivery cannot begin without a signed agreement.*

## Step 7: Invoice & Payment

- An invoice is issued for the **full programme cost**
- **Full payment must be received prior to the initial session**

- Payment secures the full booking for the duration of the programme

 *This aligns with school finance and audit procedures.*

## Step 8: Pre-Delivery Information Exchange

Before the first session, the school provides:

- Timetable / session slots
- Student details and referral information
- Attendance figures and conduct data
- DSL contact details and safeguarding procedures

StrongRootzProject:

- Confirms safeguarding arrangements
- Aligns delivery with school policies

## Step 9: Programme Delivery Begins

- Sessions delivered as agreed
- Ongoing communication with pastoral teams
- Safeguarding concerns reported immediately via school procedures

## Step 10: Ongoing Review & Communication

Throughout delivery:

- Attendance patterns and behaviour data are monitored

- Informal progress discussions with staff
- Adjustments made where appropriate

## Step 11: End-of-Programme Impact Review

At the end of the programme, StrongRootzProject provides:

- Summary of attendance changes
- Review of conduct / behaviour data
- Engagement observations
- Outcomes achieved
- Recommendations and next steps

 *This supports Ofsted evidence, funding justification, and future planning.*

## Step 12: Continuation or Exit

The school may:

- Extend the programme
- Transition to a different package
- End support with a clear exit summary